



TERMS OF REFERENCE

National expert on PIM development for GEF component within Inclusive Rural Economic and Climate Resilience Programme Implemented by CPIU- IFAD in Moldova

A. Introduction

IFAD Executive Board in the course of its 110th Session a loan to the Republic of Moldova in the amount of SDR 10.5 million, a grant of SDR 325.000 and USD 4,260.000 GEF grant for financing the Inclusive Rural Economic and Climate Resilience Programme (IRECR). The overall goal of the Programme is to enable the Target Population to raise their incomes and strengthen their resilience to climate change.

The objectives of the Programme are (i) to enhance the resilience and adaptive capacity of farmers to climate change to ensure higher and more stable incomes; (ii) to enhance access to enterprise capacity development, financial services and entrepreneurship support; (iii) to improve beneficiaries' productivity and competitiveness, increase investment and business opportunities, and improve market access and resilience against economic and climate shocks.

One of the project components is Climate Change Resilience and Inclusive Value Chains, which will be financed mainly from GEF grant.

The overall purpose of this component is to enhance the resilience, inclusiveness and adaptive capacity of agribusinesses in value chains to climate change through the introduction of climate-resilient agriculture practices and technologies, and the promotion of selected value chains that can demonstrate inclusiveness of the rural poor. This Component shall consist of two Sub-Components.

Sub-Component Climate Resilience through Conservation Agriculture. This Sub-Component aims to address the adaptation priorities identified by the Moldovan government in the agriculture sector through two major areas of activities: (i) the creation of an enabling environment for climate-resilient agriculture, by increasing the capacity of all beneficiaries and partners concerned with agriculture and agro-forestry to address climate change impacts and implement adaptation measures; and (ii) the enhancement of agriculture production through climate-resilient investments and it will build on the capacity development effort of the early stages of the Programme to develop a set of protocols for the successful implementation of conservation agriculture, covering the main crops and agro-climatic zones of the Borrower/Recipient.

Sub-Component Inclusive Value Chain Development. This Sub-Component comprises activities supporting the further development of selected value chains. This Sub-Component shall identify the key drivers of the value chains including inter alia processors, exporters, retailers and logistical businesses, and subsequently link the various parts of the value chains in a manner that supports the inclusion of the Target Population: the rural poor. It shall also strengthen cooperation with certification agencies in the Borrower/Recipient and abroad that are needed to penetrate new markets and niches, and allow for greater synergies with the

other Components, utilizing a demand driven and flexible approach that avoids rigid bundling of Programme activities.

B. The Assignment

This assignment will be carried out to ensure that all required implementation arrangements on component Climate Change Resilience and Inclusive Value Chains, which will be financed mainly from GEF grant are in line with the IRECR design approach, and are spelled out and included in Project Implementation Manual (PIM). The PIM shall provide procedural details and guidance for CPIU to facilitate proper implementation of the Climate Change Resilience and Inclusive Value Chains component. In this regard, working in close collaboration with CPIU-IFAD staff, expert will carry out the following tasks:

- a. In relation to the *Climate Resilience through Conservation Agriculture* sub-component, lay out clear procedures related to establishment of 12 demonstration sites on Conservation Agriculture, which needs to include detail procedures of application, selection, evaluation of potential enterprises for Demo Plots and other aspects of implementation and exit approach at completion of the program.
- b. Develop mechanism for provision of start-up matching grants to agriculture producers and service providers for procurement of agriculture machines and equipment for implementation of Conservation Agriculture.
- c. Develop procedures and mechanism for provision of grants for Shelterbelt restoration, stripes of pastures, etc in the delimited agro-climatic zones.
- d. Develop procedures of application, selection, evaluation of potential enterprises for establishment of two privately owned nurseries for production of trees for shelterbelt restoration.
- e. In relation to the *Inclusive Value Chain Development* to refine the existing PIM sections related to value chain development activities in the previous IFAD program.
- f. Define procurement methods for each specific activity per sub-component, and develop system on impact monitoring, evaluation and reporting.
- g. Proposed actions, procedures and mechanisms shall be design taking in consideration legal and fiscal aspects of the local legislation.

Deliverables

Expert will be expected to produce two deliverables:

- a) Short report satisfactory to UCIP- IFAD, outlining services provided and suggested next steps (if necessary);
- b) PIM for Climate Change Resilience and Inclusive Value Chains component in the IRECR in English language.

Documentation

1. The following documentation will be provided to expert for reference during your mission:
 - a. IRECR Appraisal Report
 - b. Climate Resilience through Conservation Agriculture, GEF Project Document
 - c. IRECR Loan Agreement
 - d. RFSADP Implementation Manual

COMPETENCIES REQUIRED

- Education of the expert in Economics, Business Administration, Management, or other similar specializations,
- Minimum 5 - years of experience of working on design/implementation of international projects,
- Previous experience in PIM development for project implementation,
- Excellent communication and interpersonal skills of the expert(s);
- Fluency in English and Romanian (oral and written).

TIMELINE

The exact timeframe for this assignment will be negotiated in line with the proposal submitted by the interested party. The methodology proposed for this assignment will to some extent influence the duration of the assignment. It is envisaged that the assignment could be completed within a period of not more than 15 days. Expert will be recruited in May, 2014.

OFFER CONTENT

Interested expert should submit their applications consisting of the following documents/information to demonstrate their qualifications:

1. *Technical Proposal* will include: CV, relevant experience for the assignments including brief information on all studies undertaken; the work plan (activities) and resources (including number of person-day), duration of the assignment;
2. *Financial proposal* will obligatory include the consulting fee, taxes, duties and other (if any) operational expenditures related to the assignment. The cost of services must be provided in USD at 0% VAT¹.

THE EVALUATION CRITERIA

The expert will be selected in accordance with the procedures set out in the current edition of IFAD Procurement Guidelines, based on selection method "Quality and Cost-Based Selection (QCBS)", the final score obtained by each company being composed of 70% of the score for the parameter „Quality” (evaluated based on technical bid) and 30% - score obtained for the parameter „Cost” (established based on financial bid). The financial offer will be opened only if the provided technical offer will pass the minimum technical score of 60 points.

CONDITIONS FOR OFFER'S SUBMISSION

Interested experts should submit their proposal (technical and financial offer) in original and a copy in separate sealed envelopes. Each envelope will consist of the technical and financial offer sealed in separate envelopes as well (a total of 2 envelopes, each with 2 envelopes inside). Offers to be submitted to the following address: CPIU-IFAD, 162, Stefan cel Mare si Sfint blvd., office 1303, MD-2004 Chisinau, Republic of Moldova no later than **30 April 2014, 12:00**. Any request for clarification must be sent in writing by standard electronic communication to office@ifad.md.

¹ As per the Government Decree no.246 dd. 08.04.2010 procurement of goods and services under the IFAD-funded programmes shall be carried out applying 0% VAT.