



MINISTERUL AGRICULTURII ȘI
INDUSTRIEI ALIMENTARE
AL REPUBLICII MOLDOVA

MINISTRY OF AGRICULTURE AND
FOOD INDUSTRY OF THE
REPUBLIC OF MOLDOVA

UNITATEA CONSOLIDATĂ PENTRU IMPLEMENTAREA PROGRAMELOR IFAD
THE CONSOLIDATED UNIT FOR THE IMPLEMENTATION OF IFAD PROGRAMMES



Enabling poor rural people
to overcome poverty

TERMS OF REFERENCE

For key staff Rural Financial Specialist by be hired By the Consolidated Programme Implementation Unit (CPIU-IFAD)

Location: CPIU-IFAD, CHISINAU

Reporting to: Credit Manager,

Terms for employment: 2 years

The Consolidated Programme Implementation Unit (CPIU) in Chisinau is requesting the services of a Rural Finance Specialist to participate in the implementation and management of IFAD-funded Programmes. The FINANCIAL SERVICES AND AGRIBUSINESS DEVELOPMENT PROJECT (RFSADP), providing funds for commercial banks and SCAs for on-lending to agricultural based SMEs, Youth Entrepreneurs and rural micro entrepreneurs. Among the other activities of this programme, the CPIU-IFAD will provide assistance to set up an SME Agribusiness Equity Fund and assistance to the setting up of a loan guarantee programme for SCAs, which should mainly target micro entrepreneurs. The overall duties of the Rural Finance Specialist will be to assist the CPIU's Credit Manager in all aspects of the activities of the rural finance activities of the CPIU.

The suitable candidate will have the following background and experience:

Educational Background:

- A higher degree in Economics, preferably with major in financing, accounting, banking.

Job Requirements & Experience:

- Working experience with national or international financial institutions, or international experience in fundraising, attracting foreign investment funds, international cooperation for development of financing rural programs;
- Comprehensive experience with equity investments it is an advantage;
- Experience with loan guarantee instruments, individual guarantees and loan portfolio guarantees;
- Fluent written and spoken English and Romanian;
- Strong communication skills;
- Computer literacy and proficiency in Microsoft Office Programmes;
- Creative and pragmatic approach to problem solving;
- Ability to work efficiently under pressure and to meet deadlines; and
- Well-organised and well oriented to details.

Specific Duties and Responsibilities include, but are not limited to the following:

- Assess applications from participating financial institutions;
- Managing portfolio reporting activities with PFIs;
- Following up on delinquent client borrowers in co-ordination with PFIs;
- Co-ordinating TA and Training activities for PFIs, incl. SCAs in accordance with Programme policies and procedures;
- Promoting concept of setting of AEF in Moldova and advising to CPIU the best solution for attracting investments for AEF.
- Actively participate in fundraising for the AEF, identifying potentially foreign and local investors;
- Maintenance of monitoring system for each sub-component of financial services project components;
- Carry out field monitoring trips as required and needed;
- Proactively assist, as necessary and requested, in feasibility studies relating to the establishment of the Agricultural Equity Fund and in the setting up the Fund, inclusive of the preparation of policies, strategies and business plans for the Fund;
- Proactively assist in feasibility studies relating to a prospective IFAD funded guarantee programme and in necessary and requested activities to establish the guarantee programme;
- Prepare proposals for ways of solving project implementation constraints;
- Participate in the preparation of periodic reports in accordance with project policies and procedures;
- Follow up on delinquent client borrowers/project beneficiaries in co-ordination with participating financial institutions and other project partners;
- Define needs and carry out economic and financial analyses and evaluation relating to funded activities;
- Contribute to the development of annual work plans and budgets;
- Contribute to the development of quarterly and annual progress and monitoring reports;
- Supervise and verify the quality of rural finance-related services delivered by companies and consultants contracted by the CPIU;
- Contribute to the development of information briefs for IFAD, CPIU-IFAD management and others;
- Participate in the field monitoring trips for IFAD supervision and program development missions;
- Report to and carry out other tasks as assigned and requested by the CPIU Credit Manager.

Offers to be submitted to office@ifad.md or to the following address: CPIU-IFAD, 162, Stefan cel Mare si Sfint blvd., office 1303, MD-2004 Chisinau, Republic of Moldova no later than **25 April 2014, 10:00**.